

# 3<sup>rd</sup> Quarter Financial Report

Finance and BMS | May 24, 2018

# **General Fund**



|                                      |    | FY 2018 ADJUSTED |    | ACTIVITY<br>THROUGH<br>MARCH |    | ENCUM-<br>BRANCE | PROJECTION<br>THROUGH |           |    | VARIANCE TO JUSTED BUDGET POSITIVE/ |
|--------------------------------------|----|------------------|----|------------------------------|----|------------------|-----------------------|-----------|----|-------------------------------------|
| DEPARTMENT                           | Φ. | BUDGET           |    | 2018                         |    | BALANCE          |                       | YEAR END  |    | (NEGATIVE)                          |
| Audit Services                       | \$ | 614,291          | \$ | 480,570                      | \$ | 1,880            | \$                    | 603,700   | \$ | 10,591                              |
| Budget & Management Services         |    | 1,389,242        |    | 991,106                      |    | 40,195           |                       | 1,306,742 |    | 82,500                              |
| City Attorney                        |    | 1,852,517        |    | 1,388,014                    |    | 454              |                       | 1,852,517 |    | -                                   |
| City Clerk                           |    | 755,066          |    | 528,626                      |    | 47,781           |                       | 738,791   |    | 16,275                              |
| City Council                         |    | 1,095,832        |    | 927,508                      |    | 280              |                       | 1,001,712 |    | 94,120                              |
| City Manager/One Call/Public Affairs |    | 3,828,991        |    | 2,909,578                    |    | 37,673           |                       | 3,786,171 |    | 42,820                              |
| City/County Planning                 |    | 3,870,020        |    | 2,634,259                    |    | 14,673           |                       | 3,710,020 |    | 160,000                             |
| Community Development                |    | 2,188,492        |    | 1,837,620                    |    | 69,909           |                       | 1,953,120 |    | 235,372                             |
| Economic & Workforce Development     |    | 5,321,143        |    | 1,890,897                    |    | 1,807,725        |                       | 4,748,012 |    | 573,131                             |
| Emergency Communications             |    | 6,537,075        |    | 4,024,306                    |    | 460,166          |                       | 6,179,473 |    | 357,602                             |
| Emergency Management                 |    | 243,412          |    | 172,275                      |    | _                |                       | 243,412   |    | -                                   |
| Equal Opportunity-Equity Assurance   |    | 546,168          |    | 413,183                      |    | 149              |                       | 539,129   |    | 7,039                               |



|                                  |    |              |    | ACTIVITY    |                 |    |              |    | VARIANCE TO   |
|----------------------------------|----|--------------|----|-------------|-----------------|----|--------------|----|---------------|
|                                  |    | FY 2018      |    | THROUGH     | ENCUM-          | PF | ROJECTION    | AD | JUSTED BUDGET |
|                                  | A  | ADJUSTED     |    | MARCH       | BRANCE          | 7  | ΓHROUGH      |    | POSITIVE/     |
| DEPARTMENT                       |    | BUDGET       | ,  | 2018        | BALANCE         | 7  | YEAR END     |    | (NEGATIVE)    |
| Finance                          |    | 4,891,989    |    | 3,502,663   | 252,156         |    | 4,763,881    |    | 128,108       |
| Fire                             |    | 28,969,387   |    | 21,752,215  | 110,668         |    | 28,810,478   |    | 158,909       |
| Fleet Maintenance                |    | 3,629,744    |    | 2,647,313   | 77,566          |    | 3,629,744    |    | -             |
| General Services                 |    | 14,453,999   |    | 9,936,767   | 674,010         |    | 14,283,963   |    | 170,036       |
| Human Resources                  |    | 2,800,937    |    | 2,088,806   | 135,311         |    | 2,800,937    |    | -             |
| Neighborhood Improvement Service |    | 4,298,556    |    | 2,867,624   | 246,614         |    | 4,030,540    |    | 268,016       |
| Parks & Recreation               |    | 14,515,330   |    | 9,721,450   | 663,261         |    | 14,199,687   |    | 315,643       |
| Police                           |    | 61,808,552   |    | 46,039,518  | 1,371,630       |    | 61,612,870   |    | 195,682       |
| Public Works                     |    | 9,901,484    |    | 6,130,790   | 1,573,783       |    | 8,862,384    |    | 1,039,100     |
| Technology Solutions             |    | 7,631,557    |    | 5,566,475   | 407,050         |    | 7,557,669    |    | 73,888        |
| Transportation                   |    | 8,332,526    |    | 6,055,550   | 252,024         |    | 8,124,607    |    | 207,919       |
| NonDepartmental                  |    | 13,019,373   |    | 7,276,899   | 537,322         |    | 10,998,012   |    | 2,021,361     |
| Indirect Cost                    |    | (10,446,148) |    | (7,834,609) | -               |    | (10,446,148) |    | -             |
| Transfers To Other Funds         |    | 9,686,883    |    | 9,572,359   |                 |    | 9,686,883    |    | <u> </u>      |
| Total                            | \$ | 201,736,418  | \$ | 143,521,762 | \$<br>8,782,280 | \$ | 195,578,306  | \$ | 6,158,112     |



|   | FY 2018<br>ADJUS TED | ACTIVITY<br>THROUGH<br>DECEMBER | ENCUM-<br>BRANCE | I  | PROJECTION<br>THROUGH | VARIANCE TO<br>ADJUSTED BUDGE<br>POSITIVE/ |            |  |
|---|----------------------|---------------------------------|------------------|----|-----------------------|--|------------|--|
| CLASS   | BUDGET               | <br>2017                        | BALANCE          |    | YEAR END              |  | (NEGATIVE) |  |
| Personnel Services                            | \$<br>147,255,248    | \$<br>108,001,404               | \$<br>272,909    | \$ | 143,349,412           | \$   | 3,905,836  |  |
| Operating Expenditures                        | 42,044,287           | 24,633,114                      | 8,062,522        |    | 40,072,654            |  | 1,971,633  |  |
| Capital Outlay                                | 2,574,088            | 1,283,079                       | 446,849          |    | 2,293,445             |  | 280,643    |  |
| Appropriation Not Authorized for Expenditures | 175,912              | 31,806                          | -                |    | 175,912               |  | -          |  |
| Transfers To Other Funds                      | 9,686,883            | 9,572,359                       | -                |    | 9,686,883             |  |            |  |
| Total   | \$<br>201,736,418    | \$<br>143,521,762               | \$<br>8,782,280  | \$ | 195,578,306           | \$   | 6,158,112  |  |



- Year-end expenditures projected at \$6.2M less than budgeted:
  - Personnel costs under budget by \$3.9M or
     2.7% due to vacancies & benefits savings
  - Operating costs under budget by \$2.0M or
     4.7% due to contract savings
- No departments are projected to exceed budget
  - Public Works projected to be under budget by \$1.0M due to vacancies and contract savings



### General Fund - Revenues

|                                    |    |              | ACTIVITY          |      |              |    | VARIANCE TO   |
|------------------------------------|----|--------------|-------------------|------|--------------|----|---------------|
|                                    |    | FY 2018      | THROUGH           | PI   | ROJECTION    | AD | JUSTED BUDGET |
|                                    | 1  | ADJUSTED     | MARCH             |      | THROUGH      |    | POSITIVE/     |
|                                    |    | BUDGET       | 2018              |      | YEAR END     |    | (NEGATIVE)    |
| REVENUES                           |    |              |                   |      |              |    |               |
| Property Taxes                     | \$ | 93,184,096   | \$<br>92,447,036  | \$   | 93,463,648   | \$ | 279,552       |
| Sales Taxes                        |    | 63,843,076   | 32,154,756        |      | 63,970,762   |    | 127,686       |
| Hotel/Motel Occupancy Tax          |    | 2,609,588    | 1,855,691         |      | 2,635,684    |    | 26,096        |
| Other Local Taxes                  |    | 313,915      | 311,365           |      | 408,090      |    | 94,175        |
| Licenses & Permits                 |    | 506,000      | 265,443           |      | 530,886      |    | 24,886        |
| Utility Franchise tax              |    | 4,065,572    | 1,918,065         |      | 3,862,293    |    | (203,279)     |
| Powell Bill                        |    | 6,285,588    | 6,293,671         |      | 6,293,671    |    | 8,083         |
| Other Intergovernmental Revenues   |    | 3,398,253    | 1,358,716         |      | 3,296,305    |    | (101,948)     |
| Rental income                      |    | 150,082      | 126,873           |      | 169,164      |    | 19,082        |
| Charges For Services               |    | 7,472,822    | 5,249,357         |      | 7,547,550    |    | 74,728        |
| Intragovernmental Services         |    | 275,000      | 481,661           |      | 629,370      |    | 354,370       |
| Assessments                        |    | 26,100       | 28,508            |      | 38,011       |    | 11,911        |
| Sale of Property and Miscellaneous |    | 1,217,000    | 1,335,545         |      | 1,336,747    |    | 119,747       |
| Transfers From Other Funds         |    | -            | -                 |      | -            |    |               |
| TOTAL REVENUES                     | \$ | 183,347,092  | \$<br>143,826,687 | \$   | 184,182,182  | \$ | 835,090       |
| TOTAL EXPENDITURES                 |    | 201,736,418  | \$<br>143,521,762 | \$   | 195,578,306  | \$ | 6,158,112     |
| NET REVENUES LESS EXPENDITURES     | \$ | (18,389,326) | \$<br>304,925     | \$   | (11,396,124) | _  |               |
| To/(From) Fund Balance             |    |              |                   |      |              | -  |               |
|                                    |    |              | Overall B         | udge | t Variance   | \$ | 6,993,202     |



### Property Taxes – All Funds

#### Collections through March 31st:

- 2018: \$164,404,329 (99.1% of current levy)
- 2017: \$154,919,650 (99.3% of current levy)
- YTD FY18/17 increase: +6.1%

#### **EOY Projections:**

- +2.6% over FY17
- +0.3M vs. budget



#### General Fund - Revenues

- +\$835K over budget in total
- Sales taxes projected to be \$128K above budget (0.2%)
- Intragovernmental + \$354K
- Utility franchise taxes projected to be \$203K unfavorable to budget (5.0%)



## Fund Balance – Projected

Fund Balance 6/30/17 - \$50.1 million

Minus 2018 Projected Use of Fund Balance - \$11.4 million

Plus Encumbered Funds Released in 2018 - \$9.1 million

<u>Projected Fund Balance 6/30/18 = \$47.8 million (26.4%)</u>

16.7% Required Level = \$30.2 million



# **Enterprise Funds**



### Water & Sewer Fund - Revenues

|                              | FY 2018<br>ADJUS TED<br>BUDGET |            | r  | ACTIVITY<br>IHROUGH<br>IARCH 2018 | PROJECTION<br>THROUGH<br>YEAR END |             |    | VARIANCE TO JUSTED BUDGET POSITIVE/ (NEGATIVE) |
|------------------------------|--------------------------------|------------|----|-----------------------------------|-----------------------------------|-------------|----|--|
| REVENUES                     |                                |            |    |                                   |                                   |             |    |  |
| Operating Revenues           | \$                             | 97,673,327 | \$ | 73,067,296                        | \$                                | 100,603,527 | \$ | 2,930,200                                      |
| Permits                      |                                | 145,000    |    | 129,550                           |                                   | 167,960     |    | 22,960   |
| Total Operating Revenues     | \$                             | 97,818,327 | \$ | 73,196,846                        | \$                                | 100,771,487 | \$ | 2,953,160                                      |
| Non-Operating Revenues       |                                |            |    |                                   |                                   |             |    |  |
| Miscellaneous                | \$                             | 1,493,600  | \$ | 2,229,139                         | \$                                | 1,960,998   | \$ | 467,398  |
| Investment Income            |                                | 275,000    |    | 379,801                           |                                   | 375,000     |    | 100,000  |
| Total Non-Operating Revenues | \$                             | 1,768,600  | \$ | 2,608,940                         | \$                                | 2,335,998   | \$ | 567,398  |
| TOTAL REVENUES               | _\$                            | 99,586,927 | \$ | 75,805,786                        | \$                                | 103,107,485 | \$ | 3,520,558                                      |



## Water & Sewer Fund - Expenses

|                                     | FY 2018<br>ADJUSTED<br>BUDGET |             | ACTIVITY<br>THROUGH<br>MARCH 2018 |             |      | PROJECTION<br>THROUGH<br>YEAR END | VARIANCE TO ADJUSTED BUDGET POSITIVE/ (NEGATIVE) |           |  |
|-------------------------------------|-------------------------------|-------------|-----------------------------------|-------------|------|-----------------------------------|--|-----------|--|
| EXPENDITURES Personnel Services     | Φ                             | 20.010.457  | Φ                                 | 20.500.015  | Φ    | 07.077.477                        | Φ  | 051 000   |  |
|                                     | \$                            | 28,019,457  | \$                                | 20,598,915  | \$   | 27,067,477                        | \$   | 951,980   |  |
| Operating Expenditures              |                               | 24,466,119  |                                   | 16,110,344  |      | 23,732,136                        |  | 733,983   |  |
| Non-Departmental Administration     |                               | 5,303,254   |                                   | 3,977,442   |      | 5,303,254                         |  | _         |  |
| Capital Outlay                      |                               | 209,012     |                                   | 93,735      |      | 257,512                           |  | (48,500)  |  |
| Debt Service Principal and Interest |                               | 11,002,619  |                                   | 4,344,080   |      | 11,002,619                        |  | -         |  |
| Operating Transfers to Other Funds  |                               | 33,098,056  |                                   | 33,098,056  |      | 33,098,056                        |  | -         |  |
| TOTAL EXPENDITURES                  | _\$_                          | 102,098,518 | \$                                | 78,222,572  | \$   | 100,461,054                       | \$   | 1,637,464 |  |
| NET REVENUES LESS EXPENDITURES      | \$                            | (2,511,591) | \$                                | (2,416,786) | \$   | 2,646,431                         | =  |           |  |
| To/(From) Fund Balance              |                               | _           |                                   | _           |      |                                   | -  |           |  |
|                                     |                               |             |                                   | Overa       | 11 B | udget Variance                    | \$   | 5,158,022 |  |



#### Water & Sewer Fund

- Overall, fund is expected to finish with a positive budget variance of \$5.2M for FY18
- Operating Revenue \$2.9M favorable primarily due to conservative budgeting
- Personnel Services \$1.0M favorable due to vacancies
- Expenditures \$0.7M favorable: savings on materials including chemicals



# Parking Fund - Revenues

|                                      | A  | FY 2018<br>ADJUSTED<br>BUDGET |    | ACTIVITY<br>THROUGH<br>MARCH 2018 |    | ROJECTION<br>THROUGH<br>YEAR END | VARIANCE TO ADJUSTED BUDGET POSITIVE/ (NEGATIVE) |         |  |
|--------------------------------------|----|-------------------------------|----|-----------------------------------|----|----------------------------------|--|---------|--|
| REVENUES                             |    |                               |    |                                   |    |                                  |  |         |  |
| Operating Revenues                   |    | 5,082,231                     | \$ | 3,628,695                         | \$ | 5,303,091                        | \$   | 220,860 |  |
| Non-Operating Revenues               |    |                               |    |                                   |    |                                  |  |         |  |
| Investment Income                    | \$ | 12,000                        | \$ | 24,863                            | \$ | 25,000                           | \$   | 13,000  |  |
| Operating Transfers from Other Funds |    | 882,707                       |    | 882,707                           |    | 882,707                          |  | _       |  |
| Total Non-Operating Revenues         | \$ | 894,707                       | \$ | 907,570                           | \$ | 907,707                          | \$   | 13,000  |  |
| TOTAL REVENUES                       | \$ | 5,976,938                     | \$ | 4,536,264                         | \$ | 6,210,798                        | \$   | 233,860 |  |



# Parking Fund - Expenses

|                                     | FY 2018<br>DJUSTED<br>BUDGET | 1  | ACTIVITY<br>THROUGH<br>ARCH 2018 |       | ROJECTION<br>THROUGH<br>YEAR END |    | VARIANCE TO JUSTED BUDGET POSITIVE/ (NEGATIVE) |
|-------------------------------------|------------------------------|----|----------------------------------|-------|----------------------------------|----|--|
| EXPENDITURES                        |                              |    |                                  |       |                                  |    |  |
| Personnel Services                  | \$<br>255,009                | \$ | 200,662                          | \$    | 267,763                          | \$ | (12,754)                                       |
| Operating Expenditures              | 3,499,624                    |    | 1,930,428                        |       | 3,444,797                        |    | 54,827   |
| Non-Departmental Administration     | 392,258                      |    | 294,192                          |       | 392,258                          |    | -  |
| Debt Service Principal and Interest | <br>1,359,597                |    | 1,036,363                        |       | 1,359,597                        |    |  |
| TOTAL EXPENDITURES                  | <br>5,506,488                | \$ | 3,461,645                        | \$    | 5,464,415                        | \$ | 42,073   |
| NET REVENUES LESS EXPENDITURES      | \$<br>470,450                | \$ | 1,074,619                        | \$    | 746,383.00                       | -  |  |
| To/(From) Fund Balance              |                              |    |                                  |       |                                  |    |  |
|                                     |                              |    | Overa                            | ll Bu | dget Variance                    | \$ | 275,933  |



### Parking Fund

- Both monthly and hourly parking are trending positively
  - Year end projection: \$220K above budget
  - Citation revenues are down
- Debt Service Fund subsidizes the existing debt portion of the fund
- Parking Fund overall is projected to operate with a \$276K full year positive variance



# Transit Operations Fund - Revenue

|                              |     | FY 2018<br>DJUSTED<br>BUDGET | ACTIVITY<br>THROUGH<br>MARCH 2018 |            |    | PROJECTION<br>THROUGH<br>YEAR END | VARIANCE TO ADJUSTED BUDGET POSITIVE/ (NEGATIVE) |          |  |
|------------------------------|-----|------------------------------|-----------------------------------|------------|----|-----------------------------------|--|----------|--|
| REVENUES                     |     |                              |                                   |            |    |                                   |  |          |  |
| Operating Revenues           | _\$ | 3,086,786                    | \$                                | 1,825,375  | \$ | 3,043,585                         | \$   | (43,201) |  |
| Non-Operating Revenues       |     |                              |                                   |            |    |                                   |  |          |  |
| Taxes                        | \$  | 9,941,248                    | \$                                | 9,941,825  | \$ | 9,941,825                         | \$   | 577      |  |
| Miscellaneous                |     | 8,636,280                    |                                   | 4,074,552  |    | 8,667,853                         |  | 31,573   |  |
| Total Non-Operating Revenues | \$  | 18,577,528                   | \$                                | 14,016,377 | \$ | 18,609,678                        | \$   | 32,150   |  |
| TOTAL REVENUES               | \$  | 21,664,314                   | \$                                | 15,841,752 | \$ | 21,653,263                        | \$   | (11,051) |  |



## Transit Operations Fund - Expenses

|                                     | FY 2018<br>ADJUSTED<br>BUDGET | 7  | ACTIVITY<br>FHROUGH<br>IARCH 2018 |       | ROJECTION<br>THROUGH<br>YEAR END |          | VARIANCE TO JUSTED BUDGET POSITIVE/ (NEGATIVE) |
|-------------------------------------|-------------------------------|----|-----------------------------------|-------|----------------------------------|----------|--|
| EXPENDITURES                        |                               |    |                                   |       |                                  |          |  |
| Operating Expenditures              | \$<br>20,992,740              | \$ | 12,266,881                        | \$    | 20,312,176                       | \$       | 680,564  |
| Non-Departmental Administration     | 472,238                       |    | 354,177                           |       | 472,238                          |          | -  |
| Capital Outlay                      | 650,392                       |    | 118,834                           |       | 150,392                          |          | 500,000  |
| Debt Service Principal and Interest | 194,182                       |    | 198,095                           |       | 198,095                          |          | (3,913)  |
| Operating Transfers to Other Funds  | <br>1,324,417                 |    | 1,301,770                         |       | 1,473,398                        |          | (148,981)                                      |
| TOTAL EXPENDITURES                  | \$<br>23,633,969              | \$ | 14,239,758                        | \$    | 22,606,299                       | \$       | 1,027,670                                      |
| NET REVENUES LESS EXPENDITURES      | \$<br>(1,969,655)             | \$ | 1,601,994                         | \$    | (953,036)                        | <b>:</b> |  |
| To/(From) Fund Balance              |                               |    | Overa                             | ll Bu | dget Variance                    | \$       | 1,016,619                                      |



### **Transit Operations Fund**

- Operating Expenses and Capital Outlay projected under budget.
- Diesel and gasoline savings approximately \$300K.
- Total positive budget variance: \$1.0M.
- Tax rate of 3.56 cents per \$100 (about \$9.9M) is budgeted in Transit Fund.



### Solid Waste Fund - Revenues

|                                      | FY 2018<br>ADJUS TED<br>BUDGET |            |    | ACTIVITY<br>FHROUGH<br>IARCH 2018 | P  | ROJECTION<br>THROUGH<br>YEAR END | VARIANCE TO ADJUSTED BUDGET POSITIVE/ (NEGATIVE) |         |  |
|--------------------------------------|--------------------------------|------------|----|-----------------------------------|----|----------------------------------|--|---------|--|
| REVENUES                             |                                |            |    |                                   |    |                                  |  |         |  |
| Operating Revenues                   |                                | 7,224,624  | \$ | 5,715,112                         | \$ | 7,610,680                        | \$   | 386,056 |  |
| Non-Operating Revenues               |                                |            |    |                                   |    |                                  |  |         |  |
| Taxes                                | \$                             | 17,564,734 | \$ | 17,565,950                        | \$ | 17,564,950                       | \$   | 216     |  |
| Investment Income                    |                                | 30,000     |    | 30,818                            |    | 30,818                           |  | 818     |  |
| Miscellaneous                        |                                | 167,462    |    | 179,962                           |    | 215,472                          |  | 48,010  |  |
| Operating Transfers from Other Funds |                                | 127,695    |    | 127,695                           |    | 127,695                          |  | _       |  |
| Total Non-Operating Revenues         | \$                             | 17,889,891 | \$ | 17,904,424                        | \$ | 17,938,935                       | \$   | 49,044  |  |
| TOTAL REVENUES                       | \$                             | 25,114,515 | \$ | 23,619,537                        | \$ | 25,549,615                       | \$   | 435,100 |  |



# Solid Waste Fund - Expenses

|                                     | FY 2018<br>ADJUS TED<br>BUDGET |             | ACTIVITY<br>THROUGH<br>MARCH 2018 |            | PROJECTION<br>THROUGH<br>YEAR END |               |    | VARIANCE TO JUSTED BUDGET POSITIVE/ (NEGATIVE) |
|-------------------------------------|--------------------------------|-------------|-----------------------------------|------------|-----------------------------------|---------------|----|--|
| EXPENDITURES                        |                                |             |                                   |            |                                   |               |    |  |
| Personnel Services                  | \$                             | 7,325,105   | \$                                | 5,888,761  | \$                                | 7,703,997     | \$ | (378,892)                                      |
| Operating Expenditures              |                                | 11,476,019  |                                   | 7,291,145  |                                   | 10,864,609    |    | 611,410  |
| Non-Departmental Administration     |                                | 2,647,272   |                                   | 1,985,454  |                                   | 2,647,272     |    | -  |
| Capital Outlay                      |                                | 344,503     |                                   | 210,055    |                                   | 344,232       |    | 271  |
| Debt Service Principal and Interest |                                | 4,248,931   |                                   | 1,581,282  |                                   | 4,248,931     |    | -  |
| Operating Transfers to Other Funds  |                                | 157,818     |                                   | 154,000    |                                   | 157,818       |    |  |
| TOTAL EXPENDITURES                  |                                | 26,199,648  | \$                                | 17,110,697 | \$                                | 25,966,859    | \$ | 232,789  |
| NET REVENUES LESS EXPENDITURES      | \$                             | (1,085,133) | \$                                | 6,508,839  | \$                                | (417,244)     | =  |  |
| To/(From) Fund Balance              |                                |             |                                   |            |                                   |               | -  |  |
|                                     |                                |             |                                   | Overa      | ll Bu                             | dget Variance | \$ | 667,889  |



#### Solid Waste Fund

- Operating Revenues projected \$386K higher (5.4%) than originally budgeted.
  - Commodity prices for recycling have been better than initially predicted.
- Personnel Services projected over budget by \$379K (5.2%), due to use of overtime and contractual personal services.
- Operating Expenditures projected under budget by \$611K (5.3%), due to savings in fuel and vehicle maintenance.
- Total positive budget variance: \$668K.



# **Inspections Fund**

|  |     | FY 2018<br>ADJUSTED<br>BUDGET |    | ACTIVITY<br>THROUGH<br>MARCH 2018 |    | PROJECTION<br>THROUGH YEAR<br>END |    | VARIANCE TO ADJUSTED BUDGET POSITIVE/ (NEGATIVE) |  |
|--|-----|-------------------------------|----|-----------------------------------|----|-----------------------------------|----|--|--|
| REVENUES                                 |     |                               |    |                                   |    |                                   |    |  |  |
| Licenses, Permits & Charges for Services | \$  | 6,972,403                     | \$ | 5,202,323                         | \$ | 7,042,008                         | \$ | 69,605   |  |
| Non-Operating Revenues                   |     |                               |    |                                   |    |                                   |    |  |  |
| Investment Income                        | \$  | 10,000                        | \$ | 16,700                            | \$ | 16,700                            | \$ | 6,700  |  |
| TOTAL REVENUES                           | \$  | 6,982,403                     | \$ | 5,219,023                         | \$ | 7,058,708                         | \$ | 76,305   |  |
| EXPENDITURES                             |     |                               |    |                                   |    |                                   |    |  |  |
| Personnel Services                       | \$  | 4,302,710                     | \$ | 3,314,453                         | \$ | 4,185,909                         | \$ | 116,801  |  |
| Operating Expenditures                   |     | 1,280,663                     |    | 930,231                           |    | 1,251,954                         |    | 28,709   |  |
| Capital Outlays                          |     | 150,845                       |    | 143,611                           |    | 150,845                           |    | -  |  |
| Transfers to Other Funds                 |     | 138,480                       |    | 138,480                           |    | 138,480                           |    |  |  |
| TOTAL EXPENDITURES                       | _\$ | 5,872,698                     | \$ | 4,526,775                         | \$ | 5,727,188                         | \$ | 145,510  |  |
| NET REVENUES LESS EXPENDITURES           | \$  | 1,109,705                     | \$ | 692,248                           | \$ | 1,331,520                         |    |  |  |
| To/(From) Fund Balance                   |     | Overall Budget Variance       |    |                                   |    |                                   | \$ | 221,815  |  |



### Inspections Fund

- Provides for support of the Inspections
   Department and other inspection related activities.
- At third quarter, Inspections Fund has received 75% of full year budgeted revenue.
- Full year revenue projection: \$70K favorable to budget (1%) due to increased construction activity.



### Other Enterprise Funds

- Capital Facility Fees: YTD revenues are 106% of budget and 8% higher than last year; continuing trend in local development and growing utility customer base.
- Stormwater Fund: YTD revenues are 87% of budget and essentially flat versus last year; currently projected to have positive full year variance of \$780K.

